

## NOTICE OF A REGULAR MEETING OF THE SUNSET VALLEY COMMUNITY & ECONOMIC DEVELOPMENT COMMITTEE WEDNESDAY, JUNE 2, 2021 6:00 P.M.

This meeting will be held virtually. To actively participate in the meeting, please register at: Registration URL: https://attendee.gototraining.com/r/2848849336487517441 Training ID: 325-046-764 Long Distance: +1 (510) 365-3231 Access Code: 431-852-712

Notice is hereby given that the Community & Economic Development Committee of the City of Sunset Valley, Texas will hold a Regular Meeting on Wednesday, June 2, 2021 at 6:00 P.M. virtually via GoToTraining, at which time the following items will be discussed, to-wit:

- 1. Call to Order
- 2. Citizen/Public Comments
- 3. Approval of Minutes from the May 5, 2021 Regular Meeting
- 4. Council Liaison Report
- 5. Final Review of Sunset Valley Stimulus Program
- 6. Committee Budget Requests FY22
- 7. Economic Development Discussion attracting businesses to Sunset Valley
- 8. Proposed Items for Next Meeting Agenda
- 9. Adjourn

A quorum of the City Council may attend the meeting, however, no official action by the City Council shall be taken. I certify that the above notice of meeting was posted at City Hall, 3205 Jones Road, Sunset Valley, Texas, on the 28<sup>th</sup> day of May 2021 at 6:00 P.M.

<u>Matt Lingafelter</u> Matt Lingafelter

**City Secretary** 

The City of Sunset Valley is committed to the compliance with the American with Disabilities Act. Reasonable modifications and equal access to communications will be provided upon request.



### MINUTES OF A REGULAR MEETING OF THE SUNSET VALLEY COMMUNITY & ECONOMIC DEVELOPMENT COMMITTEE WEDNESDAY, MAY 5, 2021 5:30 P.M.

This meeting was held virtually at: https://attendee.gototraining.com/r/2036124425339992578

COMMITTEE MEMBERS PRESENT: Clayton Stice (Chair), Macy Hurwitz, Mickie Powers, Wanda Reetz (Council Liaison)

STAFF PRESENT: Sylvia Carrillo and Matt Lingafelter

BUSINESS COMMUNITY MEMBERS PRESENT: Ryan Brown and James Hughes

- 1. Call to Order
  - Chair Stice called the meeting to order at 6:35 P.M.
- 2. Citizen/Public Comments:
  - Myles Fox
  - Rudi Rosengarten
- 3. Sunset Valley Business Round-Table Discussion
  - Discussion of the potential Small Business Grant Program based on the "Budaful" Program
  - Discussion of COVID-19 and its impact, past and present
  - Discussion of temporary signage and regulations
  - Motion by Macy Hurwitz for the Committee to direct staff to explore temporary signage regulations and recommendations to City Council, all voted in favor and the motion carried
     Comment from Mickie Powers
    - Comment from Ryan Brown with Bougies
  - Discussion of a potential Holiday Event
- 4. Approval of Minutes from the April 14, 2021 Called Meeting
  - Mickie Powers made a motion to approve the minutes, three members voted in favor (Macy abstained) and the motion carried.
- 5. Council Liaison Report
  - Council Member Reetz delivered her report
- 6. HDL Sales Tax Report
  - Sylvia Carrillo highlighted the Demographic and Marketing Analysis from HDL
  - Committee discussed the report and economic development opportunities

- 7. Committee Budget Requests FY22
  - Art in Public Places Discussion
    - o Question and comments from Sasha Russell, Arts Commission Chair
    - Ask Ampersand and the Marketing Committee for recommendations
  - Holiday Decoration Discussion
  - Business Round-table Budget, including breakfast or luncheon meetings
  - Social events for residents and community engagement funding
- 8. Proposed Items for Next Meeting Agenda
  - Review demographic and marketing analysis data from HDL and discuss potential economic development opportunities
- 9. Adjourn
  - Macy Hurwitz made a motion to adjourn, and the meeting adjourned at 7:50 P.M.



# CED COMMITTEE AGENDA ITEM #5

STAFF PREPARER/CONTACT INFORMATION: Matt Lingafelter, mlingafelter@sunsetvalley.org

## SUBJECT: GRANT PROGRAM

DESCRIPTION: Final Review of the Sunset Valley Stimulus Program

BACKGROUND: On May 18<sup>th</sup> City Council approved the Sunset Valley Stimulus Program for an amount of \$120,000, providing for both the stimulus grant and the emergency comarketing grant programs. The Hotel Occupancy Tax forgiveness program was not included in the Council-approved package.

The City Attorney was directed by Council to review the program and documents before implementation. The Attorney has done so, and after discussion with City Staff, recommended that the CED Committee review her comments, which are attached.

Click Here for the Stimulus Program as presented to Council on 05.18.21

STAFF RECOMMENDATION: Review and make final recommendations to the program for implementation as soon as possible.

SUPPORTING MATERIALS PROVIDED: STIMULUS PROGRAM WITH COMMENTS FROM LEGAL

#### ORDINANCE NO. 2021-\_\_\_\_

### AN ORDINANCE OF THE CITY OF SUNSET VALLEY, TEXAS, ESTABLISHING THE SUNSET VALLEY STIMULUS PROGRAM TO PROMOTE NEW OR EXPANDED BUSINESS DEVELOPMENT; PROVIDING AN EFFECTIVE DATE

**WHEREAS,** the City of Sunset Valley, Texas is a Texas municipality with a population of 750 or less that has been operating as a General Law Municipality since 1954

WHEREAS, in December 2019, a novel coronavirus, now designated COVID-19, was detected; and

WHEREAS, the novel coronavirus (COVID-19) is contagious and spreads through personto-person contact, especially in group settings; and

WHEREAS, the Centers on Disease Control and Prevention ("CDC") recommends an "All of Community" approach focused on slowing the transmission of COVID-19 through social distancing to reduce illness and death, while minimizing social and economic impacts; and

WHEREAS, on March 13, 2020, a Declaration of State of Disaster was issued by Governor Abbott to take additional steps to prepare for, respond to, and mitigate the spread of COVID-19 to protect the health and welfare of Texans; and

**WHEREAS,** President Donald Trump declared a State of National Emergency for the United States of America on March 13, 2020 in response to the spread of COVID-19; and

WHEREAS, on March 24, 2020 , the Mayor of the City of Sunset Valley, Texas, declared a local state of disaster within the City of Sunset Valley, Texas, to continue in effect through , in response to the spread of COVID-19, unless continued by the City Council of the City of Sunset Valley; and

WHEREAS, on March 24, 2020, the City Council of the City of Sunset Valley ratified and consented to the Mayor's Declaration Declaring a Local State of Disaster, continuing the state of disaster indefinitely; and

WHEREAS, on January 5, 2021 the City Council tasked the Community and Economic Development Committee to explore ways to assist small businesses affected by COVID-19 pandemic; and

WHEREAS, Governor Greg Abbott issued Executive Order GA-14 on March 31, 2020 which supersedes any contrary local orders by county judges and/or mayors and such Executive Order was reviewed, updated and renewed monthly through additional Executive Orders until the Governor's latest issuance of GA-34, GA-35 and GA-36 pertaining to the reopening of Texas and other actions to facilitate the return to pre-COVID-19 activities; and

WHEREAS, the COVID-19 pandemic has caused closures of and limitations on local businesses; and

WHEREAS, some local businesses in the City of Sunset Valley currently do not have an online presence which would assist them in commercial activity during this state of disaster, and

WHEREAS, Chapter 35 of the City of Sunset Valley Code of Ordinances authorizes the City to establish economic development programs for the administration of programs making loans or grants of public money to promote local businesses and stimulate commercial activity in the municipality; and

WHEREAS, Chapter 351 of the Texas Tax Code authorizes municipalities to levy hotel occupancy taxes, provides municipalities with broad discretion to levy, collect, and defer such taxes and use the revenue to promote the hotel industry; and

WHEREAS, the City Council of the City of Sunset Valley, Texas recognizes the economic strain the COVID-19 pandemic is causing its local businesses, and desires to establish a stimulus program to provide limited financial assistance to business within located within the city limits; and

WHEREAS, the City finds that this Ordinance was passed and approved at a meeting of the City Council of the City of Sunset Valley held in compliance with the Texas Open Meetings Act at which a quorum of the City Council Members was present and voting.

# NOW THEREFORE, BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SUNSET VALLEY, TEXAS:

**<u>SECTION 1.</u>** The facts and recitations set forth in the preamble of this Ordinance are hereby found to be true and correct.

### SECTION 2: FINDINGS

The City Council finds:

- (1) Chapter 35 of the City of Sunset Valley Code of Ordinances authorizes the City to establish local economic development programs.
- (2) Chapter 351 of the Texas Tax Code authorizes the City to levy, collect and defer hotelier's remittance of hotel occupancy taxes and to use such revenue for job retention as well as the promotion of the tourism and hotel industries.
- (3) Providing small businesses in the City of Sunset Valley with stimulus funds during the COVID-19 pandemic will assist small businesses with job retention, business retention and business development.
- (4) Failing to provide small businesses in the City of Sunset Valley, Texas with emergency stimulus relief, assistance to establish an on-line presence and promoting the local tourism industry by assisting its hotels could result in permanent closures of small businesses, impede or reduce

tourism within the City and result in dwindling of employment opportunities within the City of Sunset Valley, Texas for its citizens.

### SECTION 3. ECONOMIC DEVELOPMENT PROGRAM

An economic development program for projects related to business development in certain small municipalities is created under Section 505.158 of the Texas Local Government Code. The Program will be entitled The Sunset Valley Stimulus Program" (the "Program"). The Program has two parts providing grants to eligible and qualifying small businesses located within the city limits, based on the availability of funds over the next one hundred twenty (120) days for the purposes of establishing an on-line presence, paying rent and expenses and promoting tourism.

Section 4. SUNSET VALLEY STIMULUS PROGRAM: This program will assist small businesses within the City of Sunset Valley during the COVID-19 pandemic by providing limited financial assistance to businesses severely impacted as a result of the stay at home, work safe orders implemented by Governor Abbott, Travis County and the City of Sunset Valley. The Application for the Program and any grant thereunder is attached as Exhibit 1. The Application provides the qualifications and eligibility requirements for each grant created under the Program.

- A. SUNSET VALLEY STIMULUS GRANT will assist small businesses within the City of Sunset Valley during the COVID-19 pandemic pay for business and payroll expenses during the state of disaster.
- B. EMERGENCY CO-MARKETING GRANT will assist small businesses within the City of Sunset Valley to implement or reimburse businesses for expenses incurred with on-line advertising during a time of social distancing.
- C. HOTEL OCCUPANCY TAX FORGIVENESS PROGRAM will forgive one month's hotel occupancy tax payments to the City of Sunset Valley by qualifying local hoteliers to help retain jobs and promote tourism in the City of Sunset Valley.

### Section 5. DISTRIBUTION OF GRANTS

(1) The Community and Economic Development Committee or an Ad Hoc Committee created by the City Council shall review applications for the Sunset Valley Stimulus Grant submitted for completeness and eligibility. The City Administrator or her designee shall review applications for the Emergency Co-Marketing Grant and the Hotel Occupancy Forgiveness Program for completeness and eligibility. The Community and Economic Development Committee, or an Ad Hoc Committee created by the City Council may grant or deny applications at their discretion. **Commented [SC1]:** Only 2 if we do not do the hotel tax relief

**Commented [SC2]:** Is this one section we do or do not want to do?

**Commented [BBW3]:** What are the criteria for them being awarded? The sentence in yellow is a bit troubling because without criteria being defined, it could lead to those applications denied (if any) raising an objection due to preferences in the community or by whomever is making the decision.

(2) All monthly allocations shall be based on funds availability over the next one hundred twenty (120) days.

### Section 6. CITY ADMINISTRATOR AUTHORITY

The City Administrator of the City of Sunset Valley, Texas is directed to implement guidelines for the Program and is authorized to make Emergency Co-Marketing Grants that comply with the Program requirements.

### Section 7: EFFECTIVE DATE

This Ordinance shall take effect immediately after its first and final reading establishing the Sunset Valley Stimulus Program and any publication in accordance with the requirements of the City of Sunset Valley and the laws of the State of Texas.

PASSED, APPROVED AND ADOPTED by the City Council of the City of Sunset Valley, on this the \_\_\_\_\_ day of \_\_\_\_\_, 2021.

THE CITY OF SUNSET VALLEY, TEXAS

ATTEST:

Marc Bruner, Mayor

Matt Lingafelter City Secretary

# The Sunset Valley Stimulus Program

### Overview:

The City of Sunset Valley has developed and adopted The Sunset Valley Stimulus Program (the "Program") to assist small businesses within the City of Sunset Valley during the COVID-19 pandemic. The Program provides limited financial assistance to businesses severely impacted as a result of the Stay at Home, Work Safe orders implemented by the Governor, Travis County and the City of Sunset Valley to flatten the curve.

### History:

The Sunset Valley City Council tasked the Community and Economic Development ("CED") Committee in January of 2021 to explore ways to assist small businesses affected by COVID-19.

The Program is funded through the City of Sunset Valley in the amount of not more than \$120,000.

### Eligibility and Qualifications:

To keep businesses running through a time of social distancing, the City has developed a stimulus program that can assist small Sunset Valley businesses that are independently owned and operated with a maximum of 50 employees. Eligible industries include retail (storefront), food and beverage; personal care (barber shop, nail salons, spas, etc.), automobile maintenance, education training, health/wellness, art galleries, performance venues and small manufacturing businesses.

Small businesses wishing to apply for the grant must meet the following criteria:

- Physical and publicly accessible location within the City of Sunset Valley city limits (no homebased businesses).
- Experienced or projected to experience a decline in revenue and/or employment beginning on March 1, 2020, and continuing until the government has allowed citizens to return to fully normal activity.
- In good standing with the City of Sunset Valley regarding licensing and finance (e.g., being current on sales and use tax payments, utility, etc.).
- Must be registered with the Texas Comptroller's Office as a sales tax revenue generating business for the City of Sunset Valley.
- Have less than five million dollars (\$5,000,000) in annual gross revenues.
- Engaged in activities that are legal under city and state law.

Meet program technical requirements including ability to provide financial records to support grant request.

Ineligible businesses: National chains and home-based businesses.

Eligible expenses allowed under the grant program include:

- Rent/Mortgage
- Employee support (salaries, insurance, paid leave, etc.)
- Utilities (electricity, phone/internet, etc.)
- Purchase of supplies to offer alternative business access (curbside pickup, delivery, shipping)
- Purchase of COVID-19 supplies for business/customer protection/cleaning
- Additional expenses as a result of increased cost from suppliers or alternate suppliers
- Other business needs as approved by the Small Business Task Force

### **Review Process:**

One application for up to \$ 10,000 may be submitted per business until all resources have been allocated.

Applications will be reviewed by the CED Committee or other Ad Hoc Committee appointed by the City Council to ensure completeness and eligibility.

Applicants will be notified of the status of their application within 5-7 business days of receipt.

Payments will be made directly to the applicant to be utilized for eligible expenses.

# Sunset Valley Stimulus Program Application

Please complete the information below and submit to the Sunset Valley Stimulus Program online or via email at scarrillo@sunsetvalley.org along with a signed W9 and all supporting documentation.

Applicant Information Name of Applicant:	
Name of Business:	
Business Address:	
Email:	Phone:
Business Category/NAICS Code:	
Name of Business Owners (including investors):	
Business Disaster/Interruption Insurance: Y or N	
Business Impacts	
What are the impacts to your business from COVID-19	? Please check all that apply.
Temporary Business Closure	Permanent Business Closure
Reduced Hours of Operation	Employee Layoffs/furloughs
Restricted access to capital to address costs	Revenue decline
Inability to respond to home delivery	Inability to serve customers
Interrupted supply/deliveries from vendors	Decreased customers
Increased operating costs	Other

Employees. Please describe how many employees you employed prior to the impact; how many you currently have and how many you anticipate in the future as a result of COVID-19.

	Full Time Employees	Part Time Employees
How many did you have on January 1, 2020		
How many did you have on March 1, 2020?		
How many do you currently have as of		
application date?		
How many do you anticipate in 30 days		
from application date?		

Business Revenue. Current and anticipated percentage revenue decline related to COVID-19 Impacts.

Current percentage decline in revenue	Less than 5%	5-10%	10-25%	>25%
Anticipated percentage decline in revenue – 30 days from application	Less than 5%	5-10%	10-25%	>25%
Anticipated percentage decline in revenue – 60 days from application	Less than 5%	5-10%	10-25%	>25%

### Grant Funds

Please indicate how your business will utilize the grant funding if approved.

	Rent/Mo	rtgage
--	---------	--------

\_\_\_\_\_ Employee support (salaries, insurance, paid leave, etc.)

\_\_\_\_\_ Utilities (electricity, phone/internet, etc.)

\_\_\_\_\_ Purchase of supplies to offer alternative business access (curbside pickup, delivery, shipping)

\_\_\_\_\_ Purchase of COVID-19 supplies for business/customer protection/cleaning

\_\_\_\_\_ Additional expenses as a result of increased cost from suppliers or alternate suppliers

\_\_\_\_\_ Other

Briefly describe how your business has been impacted and the intended use of the grant funds. You may include any applicable expense descriptions and associated due dates.

I certify that all the information provided is true and accurate to the best of my ability and financial information has not been manipulated to exaggerate the financial duress of this business. I understand that the information submitted in this application may require additional supporting documentation and will be shared with the Small Business Task Force committee.

I understand that the City of Sunset Valley will not accept and/or evaluate incomplete applications.

I understand that the City of Sunset Valley may grant or deny applications at its sole discretion.

I understand that my business is not entitled to a grant.

Applicant

Date

**Received Date:** 

Time:

**4 |** P a g e

Commented [BBW1]: See comment in Exhibit A - what is

the criteria to grant or deny?

# Sunset Valley Emergency Co-Marketing Grant

### **PURPOSE:**

The Sunset Valley Emergency Co-Marketing Grant ("Co-Marketing Grant") is being implemented to assist small businesses during a time of social distancing. Tourism-related businesses are encouraged to promote their business to existing customers and attract new customers outside of Sunset Valley. If approved, a qualifying small business located within the Sunset Valley city limits, can be **reimbursed** for 100% of online marketing costs, up to \$50 per month, for a maximum of two months.

### BACKGROUND:

The Co-Marketing Grant is available under the Sunset Valley Stimulus Program ("Program") being rolled out by the City. This Co-Marketing Grant will aid tourism-related local businesses in their marketing efforts during the COVID-19 disaster.

## Applications for this marketing program will be accepted through October 2021. The Co-

Marketing Grant fund is limited and is administered on a first-come, first-served basis. Additionally, funds are limited to a two-month maximum but may be extended if deemed necessary by the City Administrator or his designee. Only qualifying tourism-related businesses may apply for reimbursement.

### **GUIDELINES:**

- Business must be a registered business located within Sunset Valley City limits.
   Businesses located in the ETJ do not qualify.
- Business must do their best to apply for the grant prior to launching the advertisement or fill out the application as soon as possible to know if they are eligible for reimbursement before spending advertising dollars.
- Business must be privately owned and must be in a tourism-service related industry such as: retail, food, beverage, etc.
- Advertisement must adhere to and support proper social distancing guidelines as adopted by the City of Sunset Valley, i.e. promotion of website, free shipping, etc.
- Each business is eligible for 100% reimbursement for a maximum of \$50 per month for a maximum of two months for their initiative during the COVID-19 emergency.
- Qualifying advertisements are limited to social media, web and online marketing efforts.
- Website creation is a qualifying expense and can be reimbursed up to the maximum amount of \$100 at the time of the expense.
- Qualifying advertisements may target potential customers in Sunset Valley but must primarily target potential customers from outside of Sunset Valley City Limits.

For office use only:

Date Received:\_\_\_\_\_ Received by: \_\_\_\_\_

**Commented [BBW1]:** True anymore? Anyway to turn this into some reimbursement of past practices?

**Commented [BBW2]:** How will this be determined – is there a central location that applications are being turned into and date and time stamped?

**Commented [BBW3]:** Is this City Council or City Administrator – I think it would be City Council.

Commented [BBW4]: Is this viable anymore?

Created 5.2021

# Sunset Valley Emergency Co-Marketing Grant

- Months do not need to be consecutive for purposes of the grant but only a maximum of two months will be approved per qualifying business.
- Applications will be reviewed at the time they are submitted.
- Qualifying advertisements can be combined to equal the maximum grant allowed per month (i.e. Combining Facebook ads and Google Ads to equal \$50 per month).
- Advertising must promote tourism and meet the Texas Hotel Occupancy Tax Code requirements:
  - ✓ The expenditure must directly enhance and promote tourism and the convention and hotel industry
  - ✓ Promote tourism in the City of Sunset Valley
- Receipts must be turned in by October 31, 2021 to receive reimbursement. If the
  applicant fails to turn in receipts for an approved advertisement by this date, the
  application will expire and the applicant will no longer be able to collect on the
  reimbursement.

**APPLICATION PROCESS:** 

- Applicant submits application with copy of advertisement and screen shot of the target audience to the City Administrator for review. Advertisement's unbecoming of the City of Sunset Valley will not be approved.
- The City Administrator or her designee will review the completed application and proposed advertising. The applicant will be notified within one week of submission if approved or denied.
- 3. Once the advertisement has completed for the month, the applicant will submit a copy of the receipt, along with a W9 to the City of Sunset Valley
- 4. Please allow up to two weeks for processing.

For questions, please contact the City of Sunset Valley at 512.892.1383 or via email at scarrillo@sunsetvalley.org.

## APPLICATION

BUSINESS/ORGANIZATION	NAME:	
ADDRESS:		
CONTACT PERSON:		
TITLE:	EMAIL:	
For office use only:		
Date Received:	Received by:	

**Commented [BBW5]:** What does this mean? Is there a better way to define?

**Commented [BBW6]:** Other than "unbecoming", why would the application be denied?

Created 5.2021

Sunset Valley Emergency Co-Marketing Grant PHONE:BEST METHOD OF CONTACT:
REIMBURSEMENT PAYMENT OPTIONS:
MAIL (ADDRESS IF DIFFERENT):
ONLINE VIA CREDIT CARD
WHAT INDUSTRY DOES YOUR BUSINESS BELONG TO?
RESTAURANTBEVERAGERETAIL
TOURISM SERVICE RELATED (please define)
SPECIFY TYPE OF AD/PROMOTION:
I am using grant funds to create a website for my business.
I am creating an online ad and/or promotion using the following avenue(s):
FACEBOOKINSTAGRAMTWITTERWEBSITE
AD WORDSOTHERNEWSPAPER
I have already launched my advertisement:YESNO
PLEASE DESCRIBE YOUR ADVERTISEMENT AND WHERE YOU PLAN TO PLACE IT (attach copy o ad and quote/invoice of the proposed marketing):
PLEASE DESCRIBE YOUR TARGET MARKET FOR THIS ADVERTISING EFFORT:
For office use only:
Date Received: Received by:

Created 5.2021

#### **APPLICATION FOR GRANT FUNDING UNDER**

### THE CITY OF SUNSET VALLEY STIMULUS PROGRAM

#### BY THE CITY OF SUNSET VALLEYSUNSET VALLEY TEXAS

I, \_\_\_\_\_\_, (hereinafter "Applicant") owner of \_\_\_\_\_\_, qualifying business in Sunset Valley, Texas, as described in Section II below, do submit this application for grant funding under the Sunset Valley Stimulus Program, a grant program designed by the City of Sunset Valley, Texas, a General Law municipality located in Travis County, Texas (the "City"), on the \_\_\_\_ day of \_\_\_\_\_, 2021.

### RECITALS

WHEREAS, the novel coronavirus (COVID-19) is contagious and spreads through person-to-person contact, especially in group settings; and

WHEREAS, the Centers on Disease Control and Prevention ("CDC") recommends an "All of Community" approach focused on slowing the transmission of COVID-19 through social distancing to reduce illness and death, while minimizing social and economic impacts; and

WHEREAS, on March 13, 2020, a Declaration of State of Disaster was issued by Governor Abbott to take additional steps to prepare for, respond to, and mitigate the spread of COVID-19 to protect the health and welfare of Texans; and

**WHEREAS,** President Donald Trump declared a State of National Emergency for the United States of America on March 13, 2020 in response to the spread of COVID-19; and

WHEREAS, on March 24, 2020, the Mayor of the City of Sunset Valley proclaimed and declared a local state of disaster within the City of Sunset Valley, Texas, to continue in effect through March 24, 2020, in response to the spread of COVID-19, unless continued by the City Council of the City of Sunset Valley; and,

**WHEREAS,** on March 24, 2020, the City Council of the City of Sunset Valley (the "Council") ratified and consented to the Mayor's Proclamation Declaring a Local State of Disaster, continuing the state of disaster indefinitely; and

WHEREAS, the COVID-19 pandemic has caused closures of and limitations on local businesses; and

WHEREAS, on May 18, 2021, the Council authorized the Sunset Valley Stimulus Program (the "Program"), a local economic development program authorized under Chapter 35 of the City of Sunset Valley Code of Ordinances, to help reduce the resulting economic strain on local businesses; and

WHEREAS, the Sunset Valley City Council pledged funds to the Program to provide financial aid to local businesses; and

, a

WHEREAS, on May 18, 2021, the Sunset Valley City Council awarded funds not to exceed \$120,000 to launch The Sunset Valley Stimulus Program

**NOW, THEREFORE,** in consideration of the mutual benefits and promises and for other good and valuable consideration, the receipt and sufficiency of which are hereby acknowledged, the City and Applicant agree as follows:

### I. AGREEMENT

A. The City of Sunset Valley, Texas (the "City"), may provide Applicant a grant under the Sunset Valley Stimulus Program (the "Program").

B. To be considered for a grant, Applicant must fill out the Application Form attached as Exhibit A and meet the qualifications described therein.

C. Applications will be evaluated by the Community and Economic Development Committee ("CEDC") or other Council Appointed Ad-Hoc Committee. The City may approve or deny said applications.

D. Grants shall be awarded until the Program's funds are depleted.

E. Should the City approve Applicant's application, the City will sign this Application and disburse the amount of grant funds approved directly to Applicant.

F. By signing this Application, Applicant agrees to the terms set out in Agreement for Funding under the Sunset Valley Stimulus Program by the City of Sunset Valley, Texas.

G. By signing this Application, Applicant further agrees to adhere to any terms and conditions established by the City or City Council of the City of Sunset Valley for the Sunset Valley Stimulus Program.

H. If Applicant is found to have willfully provided false or misleading information to the City in this Application, the Supplemental Application Form, or any attached documentation, Applicant agrees to reimburse the City in the amount of any grant(s) awarded and will no longer be eligible for future grants under the Program.

II. GENERAL PROVISIONS Commented [BBW1]: Based on what criteria.

A. <u>Section or Other Headings</u>. Article or other headings contained in this Application are for reference purposes only and shall not affect in any way the meaning or interpretation of this Application.

B. <u>Entire Agreement</u>. This Application and attached Exhibits and documentation contain the entire agreement between the parties with respect to the transactions contemplated herein.

C. <u>Applicable Law.</u> This Application is made and shall be construed under the laws of the State of Texas, and venue shall lie in state courts located in Travis County, Texas.

D. <u>Severability</u>. In the event any provision of this Application is illegal, invalid, or unenforceable under present or future laws, then, and in that event, it is the intention of the parties hereto that the remainder of this Application shall not be affected thereby, and it is also the intention of the parties to this Application that in lieu of each clause or provision that is found to be illegal, invalid, or unenforceable a provision be added to this Application which is legal, valid and enforceable and is as similar in terms as possible to the provision found to be illegal. invalid or unenforceable.

E. <u>No Third-Partv Beneficiaries</u>. The City and Applicant intend that this Application shall not benefit or create any right or cause of action in or on behalf of any third-party beneficiary, or any individual or entity other than the City of Sunset Valley, or permitted assignees of such parties.

F. <u>No Joint Venture</u>. Nothing contained in this Application is intended by the parties to create a partnership or joint venture between the parties, and any implication to the contrary is hereby expressly disavowed. It is understood and agreed that this Application does not create a joint enterprise, nor does it appoint any party as an agent of any other party for any purpose whatsoever. Except as otherwise specifically provided herein, no party shall in any way assume any of the liability of any other for acts of any other party or obligation of any other party.

G. <u>Counterparts</u>. This Application may be executed in multiple counterparts, each of which shall be considered an original, but all of which shall constitute one instrument.

**IN WITNESS WHEREOF,** the Parties hereto have executed this Agreement in the year and as of the date indicated.

### CITY OF SUNSET VALLEY, TEXAS

### APPLICANT

By:\_\_\_\_\_ Agent of the City of Sunset Valley

Applicant

By:

Print Name:

Date:

Print Name:\_\_\_\_\_

Date:

ATTEST:

Notary Public

Print Name:

Date:\_\_\_\_\_



# **Proposed Committee Budget**

# Projected Revenue (if any)

	\$0.00
	\$0.00
Total Revenue	\$0.00

### **Projected Expenses**

	\$0.00
	\$0.00
Total Expenses	\$0.00

Projected Revenue	\$0.00
Projected Expenses	\$0.00
Difference	\$0.00

Funding shortfalls will need a funding source before moving forward.

Itemization of Projects or Services							
Item	Projected Cost	Will Staff Support be Required? (Y or N)	Cost of Staff Support (See separate Cost of Service Sheets)				
Subtotal							

			FY 2021 CED B	udget				
Gold			Silver			Bronze		
Event	Туре	Cost	Event	Туре	Cost	Event	Туре	Cost
GENERAL FUNDS- Community			GENERAL FUNDS-			GENERAL FUNDS- Community		
Programs			Community Programs			Programs		
Retired Residents Program	Monthly	\$600	Retired Resident Program	Activity-	\$600	Retired Resident Program	Classes	600.
	Activities			no trips			only	
Spring Fling		\$4400	Spring Fling		\$4400	Spring Fling		4400
Social Events for Residents	(Lunch)	\$2000	Social Events for Residents	(Tea)	\$1500	Social Events for Residents	(Drop-In)	500
Business to Business Support		\$5000	Business to Business Support		\$4000	Business to Business Support		3000
(ongoing)			(ongoing)			(ongoing)		
TOTAL:			TOTAL:			TOTAL:		
HOT FUNDS-								
Digital Mkting for FY 2021	Web & other?	<mark>\$35000</mark>	Digital Mkting for FY 2021		<mark>\$35,000</mark>	Digital Mkting for FY 2021		<mark>\$35,000</mark>
Ad Prod beyond Mkting RFP		<mark>\$75000</mark>	Ad Prod beyond Mkting		<mark>\$75,000</mark>	Ad Prod beyond Mkting RFP		<mark>\$75,000</mark>
Marketing Support		\$110,000	Marketing Support		110,000	Marketing Support		110,000
EVENTS Thru the year:		ψ110,000			110,000			110,000
1. Christmas In the	Month	Promo:	Same Concept but have	Promo:	\$8000	Same Idea- Put onus on Mgmt	Promo:	\$5000
Valley Lighting of SV	Long w	\$10,000	Mkting Firm Solicit help from	Prod:	\$35000	Companies	Prod:	\$15000
Trees, Arrival of Santa,	weekly	Prod:	Mgmt Companies					
Around the World	events	\$50,000	0					
Food Trucks, Caroling								
& Music								
2. Begin purchase of		\$25000	Begin purchase of Lights for		\$20000	Begin purchase of Lights for		\$15000
Lights for Trees in SV			Trees in SV			Trees in SV		
3. Spring Sponsored Run	Promo:	\$15,000	Same Event with Similar	Promo:	\$10,000	Outsource the Event	Prod &	\$30,000
(Heavy Promo, links to			work & Portions assisted by				Promo:	
businesses & Eateries,	Prod:	\$40,000	professional Run Company	Prod:	\$20,000			
Incentives to Shop &								
Eat in SV)								
4. Back to School Event:	Promo:	\$7500	Same Concept w more	Promo:	\$5000	Same Concept but w Mgmt at	Promo:	\$5000
(Exhibits for children,			dependence on Mgmt		.	the helm for roll out (Bad		
Shop Around Specials,	Prod:	\$15,000	Company but still driven by	Prod:	\$12,500	idea unless they step up and	Prod:	\$5000
City Hall, Pub Wks &			Mkting Company			partner) (Prod cost for SV to		
Police Dept Tours,						offer programs)		

stories, crafts, etc while parents' shop.)								
			FY 2021 CED B	Budget				I
Gold			Silver			Bronze		
Event	Туре	Cost	Event	Туре	Cost	Event	Туре	Cost
5.								
6.								
7.								
8								
Recc to Public Works re add	itional pole	s - Brodie	Lane etc.					

Key: Promo- Promotion (Marketing)

Prod- Execution of Activity or Event & Creative